

A dark, atmospheric photograph of a woman with dark hair speaking into a microphone at a podium. She is wearing a dark blazer. In the foreground, the back of a man's head and shoulders is visible, looking towards the speaker. The background is blurred, showing other people and lights, suggesting a large event or conference.

Bootcamp Consortium Brochure 2019



EIT Health is supported by the EIT,
a body of the European Union

Introduction

Backed by the European Union, EIT Health helps healthcare ventures create lasting improvements to health throughout Europe and the wider world.

Our Bootcamps are the first step towards healthy growth for many start-ups. As a participant, you will gain the tools to validate and incubate your business idea, and ultimately prepare for launch across Europe. You will also build connections with our established community of investors and mentors, helping you to get your health business off the ground and into the market.

You will have the chance to rigorously test your business concept with platforms including our living labs and test beds. And with access to expert mentors and training sessions, our Bootcamps are designed to take your start-up from initial ideation all the way through to launch.



EIT Health Bootcamps

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It gave us the opportunity to broaden our network and connect to active investors throughout Europe.

*Vooiage,
2018 MedTech Bootcamp
Participant*

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MedTech Bootcamp

What is it?

This Bootcamp gives you expert training across all stages of start-up creation, including:

- Business design
- Ideation
- Hypothesis testing
- Intellectual property
- Medical device regulation
- Pitch training

You will also have the chance to connect your business to our EIT Health Mentoring and Coaching Network (MCN). This vast network of professionals brings together experts in the health science sector and industry to offer mentorship, training and investment opportunities.

What will you gain?

- Guidance from leading healthcare companies, research centres and universities supporting innovation in healthcare
- Help to take your healthcare innovations to market
- A competitive edge when you break into the market for medical engineering
- Education and training in business start-up creation
- Access to pitch sessions with a jury and potential investors

Who is it for?

Start-ups seeking guidance on how to introduce ideas to the healthcare market, and training throughout all stages of the process – from ideation through to launch.

Who can apply?

Suitable for teams of MSc, MDs, PhD students and/or postdocs, and professionals with a business idea for a product in the field of MedTech and Digital Health still in the research and development phase.

Technology readiness level (TRL) from Level 2-5.

Start date

2 September, 2019

Deadline

17 June, 2019

How to apply

Apply online via the Optimy platform:
eithealth.optimytool.com/en/

Main contact

Activity Leader:
Heike Leutheuser, heike.leutheuser@fau.de





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*We learned how to
validate our business
assumptions and how to
ask the right questions.*

*STIL, 2017 Validation
Lab Winner*

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Validation Lab

What is it?

A unique two-month programme to help you unlock the business potential of your MedTech ideas. Explore and validate your ideas, market potential and business model – and prepare to launch in markets all over Europe.

With over 13 years of experience of how to build tomorrow's leading firms, YES!Delft combines a proven concept with an extensive MedTech network. You will talk to as many stakeholders as possible and receive guidance on the best fit for your idea based on the current health market and the problems your start-up can help to solve.

What will you gain?

- Validation and testing on the commercial feasibility of your business idea
- Guidance from our network of mentors and coaches to find your market fit
- Insight from 60+ potential customers to find your product market and problem-solution fit
- Peer-to-peer coaching

Who is it for?

Aspiring entrepreneurs and early-stage start-ups from across Europe who want to test the commercial feasibility of their MedTech idea.

Who can apply?

Early-stage start-ups. We look for motivated teams of master students, graduates, PhD researchers, scientists and professionals with a MedTech idea (hardware – complex technology) and the ambition to start or validate their company. We accept teams of two members, including at least one founder who can attend the full programme.

Start date

26 August, 2019

Deadline

17 June, 2019

End date

Closing event takes place on 29 October, 2019

Main contact

Activity Leader:
Tjarda Voorneman, tjarda@yesdelft.nl

How to apply

Apply online via the Optimy platform:
eithealth.optimytool.com/en/

Point of contact for start-ups:
Noor Figdor, noor@yesdelft.nl





E-Boat Bootcamp

What is it?

An accelerator programme for start-ups with innovative business ideas in mobile health solutions.

Comprising a six-week distance learning module followed by a two-week cruise and hackathon in the Baltics, this unique Bootcamp is designed to help you validate, develop and launch your product in the European market.

What will you gain?

- A stronger, faster development path for your e-solution in health
- A unique Baltic cruise hackathon experience
- A larger portfolio of business contacts
- Market analysis and understanding of potential barriers

Who is it for?

Start-ups looking to validate their e-solution business ideas in health through market analysis, building business contacts and identifying potential challenges.

Who can apply?

Start-ups with e-solutions in health ready to develop and demonstrate prototypes. Teams require at least one IT-experienced member to participate in the cruise hackathon. Applicants should have their technology ready for demonstration.

Start date

12 June, 2019

Deadline

13 March, 2019

How to apply

Apply online via the Optimy platform:
eithealth.optimytool.com/en/

Main contact

Project Coordinator:
Ewa Nocun, ewa.nocun@umed.lodz.pl

Project Manager:
Joanna Baranowska,
joanna.baranowska@umed.lodz.pl





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We have already tested our system with a six month pilot at University Hospital Limerick, and have two more sites in Ireland lined up and one in the UK. We see this incubator programme as a wonderful opportunity to develop a go-to-market strategy.

Pinpoint Innovations, 2018 Health Validator Participant

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Digital Health Validator

What is it?

A two-month Digital Health incubator hosted by Trinity College Dublin, Europe's highest-ranked university for producing entrepreneurs (Pitchbook, 2018). This Bootcamp is for teams looking to generate a robust business plan, and a strong sense of direction.

The programme empowers you to validate the technology and market potential of your early-stage Digital Health business.

What will you gain?

- Validation for the technology and market potential of your early-stage business
- Road trip to a number of high-impact health tech hubs in Europe to learn about local health systems and ecosystems
- Engagement with Tallaght and St. James's Hospitals for focus group sessions
- Knowledge of the common pitfalls of early health start-ups, and how to avoid them

Who is it for?

Teams with the desire to challenge their start-up's assumptions, and receive rigorous validation from multiple industry stakeholders.

Who can apply?

Teams of 2-4 Digital Health entrepreneurs with a defensible technology that improves healthcare and promotes active ageing or healthy living. The technology can be early stage, but must be sufficiently developed for its technological viability and markets to be validated.

Start date

20 May, 2019

Deadline

13 March, 2019

How to apply

Apply online via the Optimy platform:
eithealth.optimytool.com/en/

Main contact

Activity Leader:
Breandán Goss, gossb@tcd.ie





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Thank you @biocat_en, @CIMIT and @EITHealth for #CRAASHBcn, a great acceleration program which really helped us to grow! We are proud to have won this award at #devicetalks competition among the excellent projects that shared the program with us! @biocat_cat @biocat_es #healthtech

@AbleHumanMotion, 9 October 2018



CRAASH Barcelona

What is it?

A 12-week programme run by Biocat in Barcelona – designed to help European research teams launch successful device, diagnostic and Digital Health innovations that improve health and patient care.

You and your team will move from research to market, through on-site and online mentoring with experts from Europe and from CIMIT in Boston, USA – the most experienced health business accelerator in the world.

The top reason for start-up failure is a lack of market need. This programme centres on validating the need for your technology, and identifying the right market.

What will you gain?

- Private EU and US mentors to guide you through the process on a weekly basis
- A dynamic combination of on-site and online training
- Face-to-face events in Barcelona, Paris, Delft and Boston with health industry professionals and mentors

Who is it for?

Teams looking to validate the business model behind their product, and get closer to patients.

Who can apply?

Teams of three members with at least one entrepreneurial lead, one technical lead and one clinical lead.

Start date

8 May, 2019

Deadline

13 March, 2019

How to apply

Apply online via the Optimy platform:
eithealth.optimytool.com/en/

Main contact

Programme Manager at Biocat:
[Judith Pérez Valero, jperez@biocat.cat](mailto:Judith.Perez.Valero@biocat.cat)





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With HVL, NU-RISE is one step ahead: we are getting our first paying customer!

Nu-Rise

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Health Venture Lab

What is it?

An intensive, healthcare-focused accelerator to help you and your team advance your health venture through six intensive training sessions and six months of tailored coaching. Backed by industry giant GE Healthcare and three universities, the programme gives you access to a wealth of health sector expertise.

What will you gain?

- Long-term tailored, customer-centric support throughout your start-up's journey
- Access to invaluable expert knowledge from industry and academic partners
- Membership to an international community (two-thirds come from outside Budapest)

Who is it for?

Teams with a minimum viable product that are looking to deepen their knowledge of business practices, and start selling and growing their start-up.

Who can apply

Healthcare related start-ups from anywhere in the EU (including EIT Regional Innovation Scheme Teams) with a fully or near-completed minimum viable product. Start-ups have to be incorporated or show that they will do so during the first half of the programme.

Start date

Starts from 24-26 April, 2019

Deadline

13 March, 2019

How to apply

Apply online via the Optimy platform:
eithealth.optimytool.com/en/

or the Health VentureLab website: hvlab.eu

Main contact

Communication and Recruitment
Management, info@hvlab.eu





www.eithealth.eu

EIT HEALTH PARTNERS AND COLLABORATORS LEADING PROJECTS

