

EIT Health SI GmbH Managing Director (m/w/d)

EIT Health – a Knowledge and Innovation Community (KIC) under the umbrella of the European Institute of Innovation and Technology (EIT) – is focused on promoting entrepreneurship, innovation, and education in the domain of healthy living and active ageing. EIT Health brings together leading organisations along the entire value chain from smaller companies to larger industry, excellent academic and research institutions, as well as public sector organisations. The organisation’s aim is to promote healthy living, support active ageing and improve healthcare by removing barriers to innovation, promoting talent and education, leveraging enabling technologies and exploiting big data. EIT Health headquarters are located in Munich and will develop its activities across a network of co-location centres in six cities: Paris, London, Barcelona, Rotterdam, Stockholm, and Mannheim. In addition, the InnoStars office in Budapest involves Partners from Hungary, Wales, Poland, Portugal, Croatia, and Italy. EIT Health includes more than 160 partners.

Besides facilitating a broad network of stakeholders and providing EU funding to the health sector EIT Health is building up continuously revenue streams to sustain its activities in the long run. EIT Health aims to separate its non-profit and for-profit activities by founding a limited company under German law (GmbH). The goal is to establish a transparent and clear differentiation of profit and non-profit making projects and activities. The GmbH will inherit and grow all service and investment activities of the group which are intended to serve EIT’s mission with market instruments and by the goal to contribute to the financial sustainability of the EIT Health ecosystem. This will include a broad range of activities such as investments in start-ups and SMEs, investment collaboration with other EU bodies like the EIF, as well as online platforms and other offers in education and training. Depending on the activity the GmbH shall have subsidiaries/business units in different locations or for different purposes which might be facilitated by EIT Health’s Co-Location Centers or HQ.

The new Managing Director will actively promote, grow and supervise these activities while being fully supported by EIT Health e.V., its Co-Location-Centers and its network. The Managing Director will be reporting to a Supervisory Board with representatives of the EIT Health e.V. Management Board, chaired by the COO. The Managing Director shall preferably be located at Munich.

Your Responsibilities

- Management and representation of the company
- Management of all investments in start-ups, SMEs and platforms supported by EIT Health e.V. This includes negotiations of terms and preparation of decisions on investments as well as execution of options.
- Active support of invested companies by introducing and supervising EIT Health Network’s financial and operational support mechanisms
- Active search for investment opportunities and development of EIT Health’s investment portfolio
- Active contribution to EIT Health’s financial sustainability strategy.



- Support of EIT Health's management and partners, such as industry, universities and research organisations, in developing sustainable business models and new activities to serve the health sector and sustain the ecosystem.
- Collaboration with and legal integration of existing EIT Health operational units
- Securing the company's compliance with all applicable statutory and other legal obligations and requirements

Your Functional Skills and Experience

- Leadership and confirmed management experience of at least 5 years
- Finance and P&L management skills
- Investment knowledge or experience (Private Equity, Venture/Risk Capital and/or public investment skills)
- Good knowledge about complex financial vehicles
- Entrepreneurship experience or at least entrepreneurial mindset
- Good understanding and insights in Healthcare competitiveness cluster ecosystems, tech transfer offices, incubators, and accelerators to manage potential strategic partnership which could contribute to our sustainability
- European programme or EU instruments knowledge is seen as an asset
- Management Complexity capabilities and appropriate soft skills
- Open and innovative way of collaboration
- Strong process and lean management skills
- A proactive, independent and results-oriented person with great skills in business development, process organisation and prioritisation.
- Command of English is mandatory. Additional European languages is a plus.
- Good command of IT tools.

Application Process

- Applications should consist of a full curriculum vitae and a cover letter describing briefly how you meet the criteria indicated above and outlining your interest in and your vision for the role.
- Applications shall be sent via e-mail (please use the email title: "GmbH Managing Director") to applications@eithealth.eu.
- Applications shall remain open until we have found a suitable candidate.
- Please indicate your earliest possible entry date as well as salary expectations.

