

## Frequently asked questions EIT Health RIS Innovation Call 2021

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Please note, that the currently applied funding principals from the Annotated Model Grant Agreement of H2020 can be taken as an example only, because the new provisions of Horizon Europe Model Grant Agreement will be applied for the execution of the projects. **Applicant shall acknowledge and accept the provisions of the General Disclaimer with this regard written in the EIT Health RIS Innovation Call 2021.**

Should your project be selected, the proposed budget might be adjusted according to the provisions of Horizon Europe Model Grant Agreement before the signature of the subgranting agreement, if necessary.

## Application criteria

### 1. Where can I find EIT Health RIS Innovation calls and announcements?

The aim of the programme is to facilitate the local innovation ecosystems in the regions where EIT Health Hubs are located and it targets local innovators, however the programme is managed centrally by EIT Health InnoStars. The EIT Health RIS Innovation Call and related announcements can be found on the website of EIT Health: <https://eithealth.eu/get-involved/live-opportunities/>

### 2. Are the applications treated under confidentiality?

Applications submitted to the EIT Health RIS Innovation Call are handled under confidentiality. Everybody that comes in contact with the applications during the evaluation process is bound by confidentiality agreements.

### 3. How can I apply?

The proposals shall be submitted via Optimy online electronic system. You can submit your proposal after registration using the link provided in the announcement.

### 4. Who can participate in RIS innovation project calls?

The EIT Health RIS Innovation Call is open for all legal entities, however at least two legal entities' collaboration from the same RIS country can apply in partnership where both business AND academic OR research OR health care institutions as partners are represented. The local EIT Health Hub, as the EIT Health coordinator in the given region must be involved in the project as supervisor/coordinator.

### 5. Who can submit an application?

The EIT Health RIS Innovation Call is open for all legal entities, however at least two legal entities' collaboration is expected from the same RIS country, where both business AND academic OR research OR health care institutions as partners are represented.

<b>At least 2 legal entities' collaboration is expected.</b>		
Business	AND	Academic Institution
		OR
		Research Institute
		OR
		Health care Institution

Natural persons are not eligible.

The application should be submitted by the project leader who must have an established and registered representation/branch in the NUT2 region where one of EIT Health Hubs is located in the corresponding RIS country.

The local EIT Health Hub, as the EIT Health coordinator in the given region must be involved in the project as supervisor/coordinator.

**6. Can a natural person apply?**

No, natural persons are not eligible.

**7. Can a multinational partnership submit a proposal?**

No, all partners must be established in the same RIS country. The leader legal entity of the partnership must have an established and registered representation/branch in the NUT2 region where one of EIT Health Hubs is located in the corresponding RIS country.

**8. Is there a limitation for the maximum number of partners in RIS innovation project proposals?**

There is no limitation in the maximum number of partners, however project partnerships will be funded up to a maximum of EUR 75.000 (even if there are more than 3 partners).

**9. What is a business organization?**

A business organization is an entity engaged in commercial or industrial activities by providing goods or services, to meet needs of the customers (SMEs, Start-ups).

**10. What is an academic institution?**

Academic institution is an educational institution dedicated to education and grants academic degree(s) on its own.

**11. What is a research institute?**

Research institute is an institution dedicated to doing research and experimentation for innovation in scientific and social fields.

**12. What is a Health care institution?**

Health care institution means a public or private organization that provides health care and related services, including but not limited to the provision of inpatient and outpatient care, diagnostic or therapeutic services, laboratory services, nursing care, assisted living, elderly care.

**13. Are an academic institution and a research institute eligible for submitting a proposal without a business partner?**

No. At least two legal entities' collaboration is expected, where both business AND academic OR research OR health care institutions as partners are represented. Each partnership has to have a Business organization as partner.

**14. Is it advantageous to have two academic partners (from the same country)?**

There is no advantage, or extra score in our evaluation system.

**15. Can we have images in the application template form?**

No, there is no possibility to include images in the application form.

**16. We would like to write more than 750 characters. Is that possible?**

We feel that 750 characters is enough to summarize the most important information of your project. The limit of characters can be seen under each text box in the Call application form. You cannot write more than the indicated limit of characters. No annexes are accepted.

**17. How can someone submit letters of intent or support with the proposal? Does the submission platform provide this option?**

At the application phase there is no possibility to submit annexes. Partnership agreement should be signed only if you get selected. In the proposal you have to indicate the partners involved in the partnership.

**18. What kind of relationship is eligible within the partnership?**

If an academic partner (e.g. a university) is outsourcing EIT Health Hub activities to another actor (or they have a partnership agreement for shared Hub activities) than the given actor is considered as an EIT Health Hub.

If there is NO contract on Hub activities between the 2 institutions for the technical year, then the given actor can be a partner with funding.

Any partnerships between enterprises are allowed, however please consider the rules for affiliated entities.

**19. Can a EIT Health Hub's affiliate participate in the RIS innovation project calls?**

If a project partner is affiliated to the EIT Health Hub (e.g. another unit of the same university), it can participate in the project only as project supporter without receiving fund from the project.

**20. Only the Business organization can be the project leader?**

No, any partner from the partnership can be the project leader, however the project leader must have an established and registered representation/branch in the NUT2 region where one of EIT Health Hubs is located in the corresponding RIS country.

**21. Who is the project leader?**

The project leader is the project partner responsible for the project and for the whole team. Members of the partnership has the decision who will lead the project. The application should be submitted by the project leader who must have an established and registered representation/branch in the NUT2 region where one of EIT Health Hubs is located in the corresponding RIS country.

**22. What are the conditions/form on how the established and registered representation/branch should be proved in the manner that it meets the eligibility criteria?**

The existence and the location of an established and registered representation/branch should be based on self-declaration at application phase, however selected projects will have to provide company's registration document before signing the sub-granting

agreement.

**23. Can an individual company submit a proposal?**

No, there must be at least two partners in the project partnership. Therefore, an individual company cannot apply.

**24. What kind of relations can the applicant company have with a full member of EIT Health?**

Other commercial/ professional relationships that do not interfere directly with this call is not considered.

**25. What are the eligible RIS countries?**

Eligible RIS countries are Croatia, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Poland, Portugal, Romania, Slovakia, Slovenia.

**26. What are the eligible NUT2 regions and EIT Health Hubs?**

	<b>Eligible NUT2 regions:</b>	<b>EIT Health Hubs</b>
1	Grad Zagreb Region (City of Zagreb), Panonska Hrvatska Region (Panonic Croatia) Sjeverna Hrvatska Region (North Croatia), Croatia <sup>1</sup>	University of Zagreb <a href="http://cirtt.unizg.hr/en/about-us/projekti/eit-health/">http://cirtt.unizg.hr/en/about-us/projekti/eit-health/</a>
2	North East Region, Czech Republic	DEX Innovation Centre <a href="http://dex-ic.com/">http://dex-ic.com/</a>
3	Estonia	Tartu Biotehnoloogia Park <a href="http://biopark.ee/">http://biopark.ee/</a>
4	Attica, Greece	National Documentation Centre <a href="http://www.ekt.gr/en">http://www.ekt.gr/en</a>
5	South Transdanubia Region, Hungary	Institute of Transdisciplinary Discoveries <a href="http://itdweb.hu/hu/kezdolap/">http://itdweb.hu/hu/kezdolap/</a>
6	Sicily, Italy	Consortium ARCA <a href="http://www.conorzioarca.it/index.php/en/">http://www.conorzioarca.it/index.php/en/</a>
7	Latvia	Rīga Stradiņš University <a href="https://www.rsu.lv/starptautiska-sadarbiba/eit-health-ris-centrs">https://www.rsu.lv/starptautiska-sadarbiba/eit-health-ris-centrs</a>
8	North East Region, Lithuania	Kaunas University of Technology <a href="https://en.ktu.edu/">https://en.ktu.edu/</a> or Lithuanian University of Health Sciences <a href="http://www.lsmuni.lt/en/">http://www.lsmuni.lt/en/</a>
9	Pomeranian Region, Poland	Medical University of Gdańsk

<sup>1</sup> The NUTS 2021 classification (that will be valid from 1 January 2021) of Croatia discontinues Kontinentalna Hrvatska Region (Continental Croatia Region) and creates three new regions: Grad Zagreb, Panonska Hrvatska and Sjeverna Hrvatska regions. In 2021 as temporary measure all three new regions of the previous Continental Croatia Region (NUTS 2016 Classification) will be considered as eligible NUTS2 Regions of Croatia.

		<a href="https://mug.edu.pl">https://mug.edu.pl</a>
10	Alentejo, Portugal	University of Évora <a href="https://www.uevora.pt/">https://www.uevora.pt/</a>
11	North Portugal Region, Portugal	University of Porto <a href="https://upin.up.pt/en/content/projects">https://upin.up.pt/en/content/projects</a>
12	North West Region, Romania	Asociatia INIT & Freshblood HealthTech <a href="http://freshblood.ro">freshblood.ro</a>
13	Eastern Slovakia Region, Slovakia	T-Systems <a href="https://myt-systems.sk/en/home/">https://myt-systems.sk/en/home/</a>
14	Western Slovenia Region, Slovenia	Ljubljana University Incubator <a href="https://lui.si/">https://lui.si/</a>

**27. Is there a possibility to become a non-funded partner of a partnership?**

There is the possibility to become a non-funded partner, but only in case when this partner is also involved in the project and contributes to the project.

**28. Is it possible to include as a partner a company specialized in market analysis and market strategy?**

Yes, there is no requirement for the type/industry of an additional (besides business AND academic OR research OR health care institutions) partner, as long as you are targeting EIT Health's six Focus Areas to be developed by local actors.

**29. Can last year's winner apply again for EIT Health RIS Innovation Call?**

Only with a new/different project.

**30. What are the attributes of the 'same projects'?**

Two projects considered as same if tasks are a modification / upgrade / extension / or just builds upon the know-how of any result / development / tool / software / know how developed in another project.

**31. Can the business partner be (part of) a large enterprise?**

Yes, however large enterprises cannot receive funding. They can be part of a partnership applying for funding and they can benefit from the networking opportunities.

**32. How those who are not EIT Health Partners can apply for EIT Health Amplifier programme?**

Non-members can participate in partnership as "External Project Partners" in projects that are led by Core or Associate Partners.

Innovative start-ups now have the possibility to become the project leads, even if they are not EIT Health Partners. The EIT Health Amplifier allows start-ups to drive Innovation Projects and receive up to €500 000 in support, in exchange for giving EIT Health options that can be sold or converted into equity.

**33. Where can I find information on the different aspects of the implementation?**

The Guidance&Templates folder will be shared with the project teams, which contains all the information and templates needed during the implementation.

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**34. What is an Affiliated Entity?**

'Affiliated entity' means any legal entity that is under the direct or indirect control of a participant, or under the same direct or indirect control as the participant, or that is directly or indirectly controlling a participant. Control may take any of the following forms:

- the direct or indirect holding of more than 50 % of the nominal value of the issued share capital in the legal entity concerned, or of a majority of the voting rights of the shareholders or associates of that entity;
- the direct or indirect holding, in fact or in law, of decision- making powers in the legal entity concerned.

However, the following relationships between legal entities shall not in themselves constitute controlling relationships:

- the same public investment corporation, institutional investor or venture-capital company has a direct or indirect holding of more than 50% of the nominal value of the issued share capital or a majority of voting rights of the shareholders or associates;
- the legal entities concerned are owned or supervised by the same public body.

**35. What is the difference between a subcontractor and a partner?**

**Partner:** A project partner is a legal entity who is willing to sign a partnership agreement with other legal entities to participate in a project in EIT Health RIS Innovation Call. Any legal entity can be a partner, provided that all partners are established in the same RIS country, they are financially viable and qualified to perform the tasks specified in the project proposal.

**Subcontractor:** A subcontract can only cover part of the work to be done by any partner and the partner remains fully responsible for the work done by the subcontractor. The task defined in the project description is carried out by the subcontractor independently rather than by the project participant. The respective costs have to be indicated specifically in



the project budget as “subcontracting”. The price of subcontracts usually includes a profit margin for the contractors. EIT Health RIS Innovation participants therefore have to choose such contractors on the basis of best value for money.

There is no restriction regarding the maximum amount for subcontracting however we prefer not to exceed 25% subcontracting in order to utilize the funding mainly by the subgrantees instead of outsourcing the implementation of the project.

**36. Is it necessary to have CE certificate for medical device when applying for this call?**

There are exceptions for the necessity of CE marking drawn up in the legislation, also CE Marking usually comes after clinical validation, because for obtaining CE marking you need to prepare a Clinical Evaluation Report (CER). Therefore, obtaining CE marking is usually in a later stage of product development than CIMIT IML 2. Therefore having in place a CE certificate for the medical device is not a requirement when applying for this Call.

**37. Does the project MUST start on the end of phase 2 of CIMIT Maturity Innovation Template or it can start later in the process? How much later?**

Yes. Based on research, the RIS regions lack funding for completing ‘Proof of concept phase’. The EIT Health RIS Innovation Call is targeting the completion of „Proof of Concept” phase as defined by CIMIT (see Annex 2 of Call Document). Projects selected will have completed IML 2 (Idea) AND has started IML 3 (Proof of Concept) at least in 2 of the 4 domains.

**38. How does one determine his finish point? Which phase in CIMIT Maturity Innovation Template should be applied on the end of the year?**

Funded projects’ finish point will depend on the sector (BioTech, MedTech, Digital Health), and complexity of the project.

## Project elements

**39. What is the purpose of the mentoring and what tasks are to be done?**

The goal of the mentoring is twofold. On one hand EIT Health InnoStars aims to provide project teams with expert support to be able to successfully implement their project and reach the expected level of development. To reach this goal the mentor is expected to share her or his expert opinion on how to implement a project efficiently, what are the tools, techniques to be used to ensure the achievement of the KPI-s, how to overcome the difficulties and how to handle risks, etc. Mentor is requested to supervise the Work plan and the reports on implementation in order to justify the sufficient progress of the project towards EIT Health InnoStars.

Secondly, EIT Health InnoStars intends to provide the project teams all support to negotiate successfully with potential partners resulting long term cooperation(s). Therefore, the mentor is requested to help the teams to identify the selling point of their solution and articulate a clear value proposition to potentially engage new partners and/or create the opportunity for the project teams to be involved in further EIT Health activities

(e.g. participation in EIT Health Amplifier programme). In this context – based on mentor’s judgement – sharing tools for pitching, techniques of negotiation are welcome.

**40. How the mentors for the teams will be selected?**

The beneficiaries will receive access to EIT Health Mentor and Coaching Network (MCN) where they can select their mentor(s).

**41. Can we select the mentor?**

Yes, however the selected mentor must be registered as mentor of EIT Health MCN.

**42. How much the mentoring will cost?**

The mentoring cost based on the tag price of the mentor. Partnerships have to spend EUR 3.000 on mentoring. At least 12 hours of mentoring is obligatory, but the total value must be spent.

**43. Are trainings mandatory?**

Yes. Participation in trainings (bootcamps) and mentoring sessions are obligatory for a stable team (same team members should be involved on the bootcamps and mentoring sessions).

**44. How can I participate in matchmaking events?**

Participation in EIT Health matchmaking events is not automatic since the seats in the events are limited. EIT Health InnoStars Team maps the opportunities and negotiates on the conditions with the organizers. After agreeing on the details EIT Health InnoStars will invite the project teams to take part in such events. Only the invited teams can participate.

The purpose of these events is to introduce the teams to EIT Health network in order to create the opportunity for further cooperation with partners operating in the field of interests of the project team. The cooperation can result either in joint actions or in joining project partnership participating in EIT Health Amplifier programme(s).

The event organizers provide matchmaking platforms where beneficiaries can identify potential partners and invite them to short one-on-one meetings during the matchmaking session of these events.

## Funding

**45. What type of funding is the EIT Health RIS Innovation Call programme?**

EIT Health RIS 2021 Innovation Call aims at funding the proof of concept phase of high-quality, strong, balanced projects, targeting EIT Health’s six Focus Areas to be developed by local actors including both business and academic/research/health care institutions.

The programme is funded by EIT Health InnoStars as part of Horizon Europe, the EU’s Research and Innovation framework programme.

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For this reason, EIT Health InnoStars reserves the right to introduce changes or additional details subject to the new provisions of the Horizon Europe. In this case EIT Health InnoStars will announce the changes as soon as possible and, at the latest, before the signature of the subgranting agreements.

**46. What is the maximum amount and the reimbursement rate of the funding?**

One project (the project partnership together) can be funded up to 75.000 EUR. At the same time, the requested funding per partner may not exceed 25.000 EUR.

The eligible costs of non-profit organizations and micro and small enterprises are funded up to 100%. Medium enterprise will only be funded up to 70%. Large enterprises cannot receive funding but can be part of a partnership applying for funding and they can benefit from the networking opportunities. The EIT Health Hub cannot profit from this funding scheme, the funding will go to the local actors.

Legal entity category	Staff headcount	Turnover	or	Balance sheet total	Maximum Funding €
Large enterprise	> 250	> € 50 m		> € 43 m	0
Medium-sized enterprise	< 250	≤ € 50 m		≤ € 43 m	17.500
Small enterprise	< 50	≤ € 10 m		≤ € 10 m	25.000
Micro enterprise	< 10	≤ € 2 m		≤ € 2 m	25.000
Non-profit organizations	N/A	N/A		N/A	25.000
Academic Institution	N/A	N/A		N/A	25.000
Research Institute	N/A	N/A		N/A	25.000
Health Care Institute	N/A	N/A		N/A	25.000

**47. Can an organization participate in more projects?**

Yes, but if the same beneficiary (including its affiliated entities) is included in more than one winning project's partnerships in any EIT Health Programme, the sum of all grants received by the beneficiary and its affiliates cannot exceed EUR 50.000 in the same year (2021).

**48. Does each partner included in the partnership directly receive the amount of funding that is designated for its activities?**

Yes.

**49. When can we expect the payments?**

There is one pre-financing payment after signing the sub-granting agreement and one after the completion of the tasks and the approval of the (final) report by InnoStars. The second payment will be transferred by 10.02.2022.

**50. What kind of activities are supported?**

The cost of those activities can be reimbursed that contributes to the development of the project. Only those activities can be funded which are listed in the proposal and approved by EIT Health.

Beside the project implementation there are further compulsory activities to be done by the beneficiaries.

- The beneficiary will have the chance to choose a mentor/mentors from EIT Health Mentor and Coaching Network (MCN), who will support the implementation of the project throughout the project lifecycle. At least 12 hours of mentoring are obligatory.
- Participants have to participate on online trainings.
- The beneficiaries shall take part in matchmaking events and organize meetings to further develop and commercialize their innovative solution.

**51. How many projects will be supported?**

The final number of projects funded remains conditional on the approved budget of EIT Health RIS 2021.

## Reporting, cost eligibility

**52. How can I report on the progress and claim for funding?**

The final report must be compiled using the template attached to the sub-granting agreement (annex 3) in which the technical progress and the use of resources (financial performance) must be explained. This will serve as the basis for the payment of the fund. The financial report must detail the costs incurred in connection with the action implemented and must be justified by supporting documents. Only the appropriately justified cost items can be reimbursed.

**53. Which costs are eligible?**

Only direct costs are eligible and thus can be declared. Direct costs are the costs which are directly required for the management and implementation of the project, such as equipment, personnel, travel, subcontracting. Indirect (overhead) costs are costs which cannot be evidently linked to the management and implementation of the project, but rather supplementary costs such as rent, heating, electricity, equipment maintenance and postage.

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#### **54. What are the eligible cost categories?**

- Direct personnel costs
  - costs for employees (salary including all social contributions, taxes, etc)
  - costs for natural persons working under a direct contract
  - costs of personnel seconded by a third party against payment
  - costs for SME owners without salary
  - costs for beneficiaries that are natural persons without salary
  - personnel costs for providing trans-national access to research infrastructure
- Direct costs of subcontracting
- Other direct costs
  - travel costs and related subsistence allowances
  - equipment costs
  - costs of other goods and services

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Should your project be selected, the proposed budget might be adjusted according to the provisions of Horizon Europe Model Grant Agreement before the signature of the subgranting agreement, if necessary.

**55. What are the supporting documents that justify the use of the funding?**

- Personnel costs:
  - Contracts,
  - Payrolls,
  - Time sheets (template is provided by InnoStars),
  - Tax returns (the declaration forms of taxes and social contributions),
  - Bank statements that justify the settlement of the salaries and taxes/contributions.
- Services:
  - Procurement documents (if applicable),
  - Contract,
  - Invoice,
  - Bank statement,
- Consumables/equipment/other goods and services
  - Procurement documents (if applicable)
  - Purchase order/contract (if applicable),
  - Invoice,
  - Bank statement.
- Travel:
  - Invoice,
  - Booking confirmation,
  - Bank statement,
  - If the travel cost was paid by the company's employee you need to submit the reimbursement request of the employee, and the bank statement that your company paid the amount to its employee.

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Should your project be selected, the proposed budget might be adjusted according to the provisions of Horizon Europe Model Grant Agreement before the signature of the subgranting agreement, if necessary.

**56. Are the costs incurred by the partnership after the submission of the project application but before knowing the outcome eligible?**

No.

**57. Can salary be paid from the project budget and what can be the maximum hourly rate?**

Yes, salary can be paid from the project budget (with all the taxes and social contributions) and the hourly rate must be the same what the employee normally gets from its employer.

**58. What happens if I spend less than the grant I received?**

The surplus that you cannot cover with invoices/mentoring contract will be withdrawn and the total amount of the grant will be reduced.

**59. What happens if I spend more than the grant I received?**

There is no possibility to increase the grant. You will have to cover the extra spending from your own financial resources.

**60. What happens if I cannot fulfil a task set out in the sub-granting agreement?**

The original budget of the task will be completely withdrawn, and the total grant amount will be reduced with the related amount.

**61. What happens if I can only partially fulfil a task?**

The proportional part of the original budget allocated to this task will be withdrawn and the total grant amount will be reduced with the related amount. (e.g. if you conclude only half of the required interviews, half of the original budget – allocated for interviews – will be withdrawn from you).

**62. Can I shift between the budget lines of the sub-granting agreement?**

Yes, this is possible. You can shift amounts between the different budget lines (e.g. spend more on mentoring and less on travels) and between partners as well. But, please note that you have to fulfil all your contractual obligations, tasks and deliverables set out in the sub-granting agreement.

**63. Can I implement the project in 2022 as well?**

No. The project ends in 2021, only those costs are eligible that incur in 2021, no cost can be funded that incurs after 31 December 2021.

## Addendum – New questions raised between 16.11.2020 and 30.10.2020 (including questions raised on the webinar)

**64. If I am a founder of start-up (Business side), and employee of academic institution, is this a conflict of interest?**

It is not a conflict of interest for EIT Health, however if both legal entities are part of the

same project partnership, the costs of any personnel can be claimed only for one legal entity.

**65. Could an academic institution lead the project or only the business institution?**

Yes, it could, please see Question 20.

**66. Can a Non-profit organization be considered as "business" partner even if its economic activities do not include commercial services?**

Under commercial activities we consider all kind of business-like activities. A non-for-profit company can be considered as business organization if they provide services for money for example. The aim of the Call is to help innovators to put their solution/product/service onto the market, therefore if your company is a non-for-profit company planning to further develop and commercialize its solution, it can be considered as business organization.

**67. Is CE Certification an eligible cost?**

Only the cost of those activities can be reimbursed that contributes to the development of the project. If CE Certification is necessary and reasonable at the supported phase of the project, it can be eligible.

**68. What was the funding threshold for the 2020 call?**

No funding threshold is applied.

**69. We applied for the 2020 call but did not get funding. We will re-apply with an improved project. Will the evaluators have access to our previous call application?**

No, all proposals are evaluated based on the information provided in the project application.

**70. Are there any editing guidelines? for example how long should be the proposal? How should be structured? Is there a form?**

There are no editing guidelines. Please refer to Questions 15-17.

**71. We have 2 project ideas we would like to apply with. Can we apply with 2 different projects and partnerships?**

Yes, however if the same beneficiary (including its affiliated entities) is included in more than one winning project's partnerships in any EIT Health Programme, the sum of all grants received by the beneficiary and its affiliates cannot exceed EUR 50,000 in the same year (2021).

**72. Is salary of micro-enterprise (3 person) an eligible cost?**

Yes



**73. If the actual costs during implementation phase are different from the estimated ones in the project proposal than the budget is adjusted. What are the rules for budget adaptation, is there any percentage ceiling? what is the procedure and who needs to be notified about this?**

There is no percentage ceiling in budget modification. Sub-grantees will be provided with 'budget modification request' template. All budget modification request has to be submitted to EIT Health InnoStars for approval.

**74. Is there a defined number of proposals that will be approved for each Focus area?**

There is no quota defined for the number of projects to be approved by each EIT Health focus area.

**75. Does the call take into account how many projects from the same country will be considered for funding?**

No, there is no country-based quota specified.

**76. Can we change a partner/partners in the period from the application to the realization of the agreement? (Business organization) (who not project leader nor academic/research institution).**

No, the partners cannot be changed after the submission of the project application. In case of vis-major, the possibility of modification of the framework of partnership will be evaluated on case by case.

**77. Can the employees' contracts be changed for the duration of the project? Can employees be granted promotions for the project (e.g. salary increase)?**

No, please see Question 57 or Frequently Asked Questions document.

**78. Is salary for members of an NGO (who do not receive any other salary) an eligible cost?**

Yes

**79. The personnel costs are being calculated solely on the basis of H2020 rules? ....as the proposed way of calculating personnel costs in Horizon differs.**

In the project application the cost estimation has to be calculated based on the H2020 rules. Before the signature of the Sub-granting agreement successful applicants will have the opportunity to adapt their cost estimation based on the Horizon Europe rules, if necessary.

**80. For the purpose of our application, do we need a written confirmation from our partners confirming that they want to participate in the project?**

At the application phase there is no possibility to submit annexes and no letter of intent or similar needs to be provided.

**81. Does a company from a RIS country have to have a minimum turnover to be eligible?**

No

**82. Can two business organizations apply along with an academic/research/health institution?**

There is no upper limit on the number of partners, however project partnerships will be funded to a maximum of EUR 75.000.

**83. In what way is the Bootcamp organized? How many hours weekly/monthly or for the duration of the project should be put aside for participating in the Bootcamp?**

The Bootcamp/Trainings will be organised online. Based on experience it will take 2-4 days organised in 2-4 sessions.

**84. If the company that is the owner of all product rights and product development rights, enters into partnership in a project, in what way can keep all the rights to the project results?**

The Consortium Agreement template attached is provided for information purposes only and its contents are not intended to replace consultation of any applicable legal sources or the necessary advice of a legal expert, where appropriate. Please seek legal advice on how to include Intellectual property rights in the Partnership Agreement.

## Annex 1: Characteristics of a good EIT Health Innovation Project (for information)

### **Proposal preparation**

- The consortium should be able to answer: Why this solution? Why those partners? Why now? Uniqueness of the approach must be clear compared to direct/indirect competition and current gold standard

### **Type of project**

- Project shouldn't be research project. For instance, success cannot only be characterized by publications or education activities.
- For Market-facing innovation projects: they target both 1) better outcomes and 2) cheaper costs (per capita or global basis)

### **Partnership - Partners**

- The right partners should be dedicated to the right activities and expected outcomes

### **Project**

- The project should be understandable at the first reading
- Clarity should be made around end results: What should be achieved by the end of the project? How would you know that you have achieved it?
- All necessary steps to de-risk the project both on the technical and business side should be considered

### **Workplan**

- The workplan should be clear, with adequate number of WPs. Interdependencies of WPs should be well identified
- The real risks of the project must be well identified
- The deliverables must be clear

### **Science / Technology**

- The IP holder should be clearly named.

### **Business / Commercialization / Sustainability**

- All the potential risks linked to market reach or process implementation from a socio-economic point of view should be clearly identified. A mitigation plan should be provided.

### **Funding**

- Budget items should be clearly linked to the activities