EIT HEALTH RIS Innovation Call 2022

Presented by Judit Jobbágy
AGENDA

Introduction of EIT Health and the RIS programme

RIS Innovation Call 2022

- Eligibility criteria
- Project funding
- Evaluation and selection procedure
- Timeline
- Q & A
VIDEO at EIT Health RIS
EIT Health RIS Innovation Call 2022
EIT Health RIS
Start-up Journey

EIT Health RIS Call 2021 - general
Eligibility
Funding
Evaluation & Selection

Supporting regional / Europe wide expansion
Supporting overseas expansion
Boosting awareness and the realization of investment

Core Startup Programmes
- Starship / Innovation Days
- Jumpstarter
- RIS Innovation Call
- InnoStars Awards
- Startup Amplifier
- European Health Catapult

Main Goals / Profile
- Creating teams from talents
- Creating startups from teams
- Supporting POC and team-up of businesses
- Supporting business planning and market entry
- Supporting startups in growth and international expansion

Central Startup Programmes
- Bridgehead
- Gold Track

EIT Health is supported by the EIT, a body of the European Union.
Aims of the RIS Innovation Call 2022

- Bridge the funding gap: **Proof of concept fund.**
- Development of the local innovation ecosystem.
- Facilitate cooperation among local KTI actors.
- Support teams through grants, training, mentoring and matchmaking.
- Provide teams with appropriate tools/technics/skills to
  - be matched with EIT Health partners,
  - apply for EIT Health Amplifier programme,
  - get funded from other EU programmes.
- Provide EIT Health RIS regions with internationalization tools.
Eligibility criteria

1. Focus areas
2. Framework of the partnership
3. Maturity level
4. Mandatory elements of the programme
Eligibility criteria – Healthcare areas

The proposal’s content corresponds, wholly or in part, to one of the six EIT Health Focus areas

1. Reforming Care Pathways
2. Healthcare Transformation
3. Harnessing Real-world Data
4. Bringing Care Home
5. Health in the Workplace
6. Fostering Healthier Lives
Eligibility criteria – Framework of partnerships (1/4)

FAQ#1: If an educational institution do not grant academic degrees, they are not eligible, right?
They are eligible, but to consider an institution as Academic Institution, it must grant academic degrees on its own.

FAQ#2: Is it possible to have two or more non-academic partners in the same consortium?
YES, there is no limitation in the number of partners, if there is at least one business and one academic or research or healthcare institution.
FAQ#1: We have partners in other RIS countries. Can we include them in the proposal?
No.

Eligibility criteria –
Framework of partnerships (2/4)

Each partner must be established in the same RIS country.

Eligible RIS countries:
Croatia, Czechia, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Portugal, Romania, Slovakia, Slovenia.
Eligibility criteria –
Framework of partnerships (3/4)

Leader legal entity must have an established and registered representation/branch in the NUTS 2 region where the EIT Health Hub is in the corresponding RIS country.

Eligible NUTS 2 regions and Hubs are listed in the Call document page 8.

FAQ#1: How the established and registered representation/branch should be proved?
The existence and the location of an established and registered representation/branch should be based on self-declaration at application phase.

FAQ#2: Only the Business org. can be the project leader?
No, any partner from the partnership can be the project leader, however the project leader must comply with this criterion.
Eligibility criteria –
Framework of partnerships (4/4)

Affiliated entities

- A legal entity that is directly or indirectly controlled by, or under common control with or controlling a party.

- Control means:
  - Ownership > 50%
  - Right to elect or appoint managing board members, directors

- Affiliated entities can be part of the same or different partnerships, but the sum of all grants received by affiliated entities max EUR 50,000.
EITH RIS HUB
Framework of partnerships

The local EIT Health Hub

- can participate with any number of innovation proposals.
- is an optional partner, they cannot benefit from the project budget.

Eligible Hubs are listed in the Call document page 8.

FAQ#1: Can a RIS hub’s affiliate participate in the RIS innovation project calls?
If a project partner is affiliated to the RIS hub (e.g. two units of the same university), it can participate in the project only as project supporter without receiving fund from the project.

FAQ#2: Can the RIS hub act as the academic partner of the consortia?
NO, at least two legal entities’ collaboration is expected, besides the local RIS Hub in the project partnership.
Eligibility criteria – Maturity level

Targeting the completion of „Proof of Concept” Phase as defined by CIMIT (see Annex2 of the Call document).

Projects selected will have completed IML 2 (Idea) AND has started IML 3 (PoC) at least in 2 of the 4 domains.

FAQ#1: Do the project has to start on the end of phase 2 of CIMIT IML or it can start later in the process?
Yes, the funding is to complete PoC phase.

FAQ#2: How does one determine his finish point? Which phase in Cimit IML should be applied on the end of the year?
Funded projects’ finish point will depend on the sector (MedTech, Digital Health), and complexity of the project. The project should present a clear progress towards commercialization defined by CIMIT.
## Eligibility criteria – Maturity level

<table>
<thead>
<tr>
<th>IML</th>
<th>Overall Description</th>
<th>Clinical</th>
<th>Business</th>
<th>Regulatory</th>
<th>Technology</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Need</td>
<td>Insights into unmet medical needs and available solutions</td>
<td>Unmet need statement</td>
<td>Needs screening &amp; selection</td>
<td>Regulatory Familiarization</td>
<td>State-of-the-Art Summary</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Disease state characterization</td>
<td>Existing solutions characterization</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2. Idea</td>
<td>Potential solution to unmet need described, evaluated, and selected</td>
<td>Workflow Scenario</td>
<td>Competitive landscape</td>
<td>Medical device determination</td>
<td>Idea screening and selection</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Updated need statement</td>
<td>Envisioned Value Proposition</td>
<td>Comparables identified</td>
<td>Paper prototype</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Envisioned benefit statement</td>
<td>Key stakeholders identified</td>
<td></td>
<td>Hypothesis and experimental design</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Feedback from 5+ clinical stakeholders</td>
<td>Reimbursement familiarization</td>
<td></td>
<td>Institutional IP disclosure</td>
</tr>
<tr>
<td>3. Proof of Concept (PoC)</td>
<td>Key component concepts validated in models and value proposition tested</td>
<td>Feedback from clinical stakeholders in 5+ settings</td>
<td>Competing solutions characterization</td>
<td>Preliminary regulatory classification</td>
<td>Key component PoC prototypes</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Updated need statement and workflow scenario</td>
<td>Preliminary value proposition</td>
<td>Preliminary regulatory pathway Assessment</td>
<td>Demonstration results</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Target outcomes</td>
<td>Path-to-Payment plan</td>
<td>Preliminary intended / indications for use</td>
<td>Preliminary FTO Assessment</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Stakeholder map</td>
<td>Preliminary risk and hazard analysis</td>
<td>Updated institutional IP disclosure</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Business protection model</td>
<td></td>
<td>Key in-sourcing requirements</td>
</tr>
</tbody>
</table>

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**EIT Health RIS**

**Call 2021 - general**

**Eligibility**

**Funding**

**Evaluation & Selection**

_EIT Health is supported by the EIT, a body of the European Union._
Eligibility criteria – Mandatory elements of the programme

Participation with a stable team

1. Training
   Online Bootcamps: Deliverables of the training sessions should be provided by participants at the end of the Bootcamp. Delivered status and quality of the submitted documents are evaluated by service provider of the Bootcamp.

1. Mentoring
   At least EUR 3,000 of your budget must be spent on mentoring. Mentors to be chosen from the Mentoring and Coaching Network (MCN) of EIT Health. At least 12 hours of mentoring is obligatory, but the total value must be spent.
Eligibility criteria – not eligible

Applicants who received grant for the same project/service/product in 2017, 2018, 2019, 2020, 2021 from RIS Innovation Call, InnoStars Awards, European Health Catapult, EIT Health Headstart, Startups Meet Pharma, Startup Meet Healthcare Providers and Bridgehead funding.

Applicants who receive funding from RIS Innovation Call 2022 are excluded applying with the same project/service/product for Innostars Awards, European Health Catapult, EIT Health Headstart, Startups Meet Pharma, Startups Meet Healthcare providers and Bridgehead funding in 2022.
Project funding

**Max € 75.000 per partnership**

- No funding for large enterprises but they can be part of a project and benefit from the networking opportunities.
- Medium enterprises will only be funded up to 70%.

**Max € 25.000 per partner**

**FAQ#1: Can an organization participate in more projects?**
Yes, but if the same beneficiary (including its affiliated entities) is included in more than one winning project’s partnerships in any EIT Health Programme, the sum of all grants received by the beneficiary and its affiliates cannot exceed EUR 50.000 in the same year (2022).
## Project funding

<table>
<thead>
<tr>
<th>Legal entity category</th>
<th>Staff headcount</th>
<th>Turnover</th>
<th>or</th>
<th>Balance sheet total</th>
<th>Maximum Funding €</th>
</tr>
</thead>
<tbody>
<tr>
<td>Large enterprise</td>
<td>&gt; 250</td>
<td>&gt; € 50 m</td>
<td></td>
<td>&gt; € 43 m</td>
<td>0</td>
</tr>
<tr>
<td>Medium-sized enterprise</td>
<td>&lt; 250</td>
<td>≤ € 50 m</td>
<td></td>
<td>≤ € 43 m</td>
<td>17.500</td>
</tr>
<tr>
<td>Small enterprise</td>
<td>&lt; 50</td>
<td>≤ € 10 m</td>
<td></td>
<td>≤ € 10 m</td>
<td>25.000</td>
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<tr>
<td>Micro enterprise</td>
<td>&lt; 10</td>
<td>≤ € 2 m</td>
<td></td>
<td>≤ € 2 m</td>
<td>25.000</td>
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<tr>
<td>Non-profit organization</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
<td>N/A</td>
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<tr>
<td>Academic Institution</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
<td>N/A</td>
<td>25.000</td>
</tr>
<tr>
<td>Research Institute</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
<td>N/A</td>
<td>25.000</td>
</tr>
<tr>
<td>HealthCare Institution</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
<td>N/A</td>
<td>25.000</td>
</tr>
</tbody>
</table>
Eligible activities

Compulsory activities

- Participation in trainings (bootcamps) & deliverables of the bootcamps
- Mentoring
- Project development plan (summarizing the actions necessary for the innovative solution to reach the market)
- Participation on matchmaking events and organized meetings

Optional activities

Activities that contribute to the technical project development or business development
Eligible costs

- Breakdown of the budget by project partners (not by individuals)
- Only actual costs are eligible

**Actual cost means:**
- Incurred in connection with
  - Technical project development
  - Business development
- Incurred during the project implementation period (project’s date of entry into force - 31.12.2022).
- Identifiable and verifiable.
- Comply with applicable national laws.
- Reasonable, justified and follows sound financial management.
Eligible costs categories

Direct personnel costs
- costs for employees (salary including all social contributions, taxes, etc)
- costs for natural persons working under a direct contract
- costs of personnel seconded by a third party against payment

Direct costs of subcontracting

Other direct costs
- travel costs, accommodation and related subsistence allowances
- equipment costs*
- costs of other goods and services

*Please see Horizon Europe AMGA Article 6.2.C.2
Evaluation and selection procedure

1. Eligibility check
2. Evaluation of eligible proposals by 3 independent experts
3. Max 100 points
4. Score will be the average of all remote evaluators’ scores.
Evaluation and selection procedure - Selection

- Project excellence, Novelty of innovation and Impact (40%)
- Solution readiness, Feasibility and Project plan (20%)
- Implementation (Commercialization; Adoption) strategy (20%)
- Strength and commitment of team (20%)

Detailed evaluation criteria is included in the Annex 1 of the Call document.
## Timeline

<table>
<thead>
<tr>
<th>Call opens</th>
<th>Final decision announced</th>
<th>Project launch</th>
</tr>
</thead>
<tbody>
<tr>
<td>OCTOBER 2021</td>
<td>FEBRUARY/MARCH 2022</td>
<td>APRIL/MAY Contracting</td>
</tr>
</tbody>
</table>

**EIT Health RIS** | **Call 2021 - general** | **Eligibility** | **Funding** | **Evaluation & Selection**
RIS Innovation Call 2022

- Submitted in English.
- Via Optimy platform: https://eithealth.optimytool.com/en/
- Deadline: 18 December 2021, 17:00 CET (Budapest time)
- For further questions: InnoStars.RIS@eithealth.eu
- FAQ will be updated with the upcoming questions
- This webinar will be posted on EIT Health’s website, under the Call description.
RIS Innovation Call 2022

https://eithealth.eu/opportunity/eit-health-ris-innovation-call-2022/

Overview

EIT Health Innovators seeks partners with early-stage healthcare projects. Its purpose is to fund the proof-of-concept phase for high-quality, strong, balanced projects, targeting EIT Health’s six Focus Areas and to be developed by local actors including both business and academic/research/healthcare institutions. For details, please see the Call document and annexes. The FAQ will be updated regularly.

How to apply

Applications can be submitted via the Optimize platform.

Deadline 17:00 CET, 18 December 2021.

Documents

FAQ, Call document and annexes are available here.
Thank you for your attention!