

# EIT Health Austria Entrepreneurship Lead (m/f/d)

## About EIT Health

EIT Health, a Knowledge and Innovation Community (KIC) under the umbrella of the European Institute of Innovation and Technology (EIT), is focused on promoting entrepreneurship, innovation, and education in the domain of healthy living and active ageing. EIT Health brings together leading organisations along the entire value chain – smaller companies, larger industry, excellent academic and research institutions, and public sector organisations – to promote healthy living, support active ageing and improve healthcare. The organisation achieves this by removing barriers to innovation, promoting talent and education, leveraging enabling technologies and exploiting big data. EIT Health Central Office is in Munich and develops its activities across a network of regional Innovation Hubs in Paris, London, Barcelona, Rotterdam, Stockholm, Vienna and Mannheim. In addition, the InnoStars office in Budapest involves Partners from Hungary, Poland, Portugal, and Italy. EIT Health includes more than 150 partners.

## About EIT Health Austria in Vienna

The Regional Innovation Hub (RIH) EIT Health Austria in Vienna is the newest of eight EIT Health hubs in Europe. EIT Health Austria works with leading companies and public institutions in the healthcare sector, renowned universities, and research institutes, as well as start-ups, on urgent challenges in the healthcare. Our public-private partnership delivers solutions for high-performing healthcare systems, healthier citizens, and a sustainable healthcare economy in Europe. With concrete measures and programmes, we open new resources for established and young health players to realize their ideas in joint products and services for the European market.

## Your role

Your role as Entrepreneurship Lead will focus on understanding trends, needs and dynamics in the regional health start-up ecosystem in Austria, in order to effectively market and enhance our EIT Health programmes, add value to our network and contribute to the development of innovative, revenue-generating EIT Health activities. Your target audiences are start-ups, entrepreneurs, incubators, start-up associations and mentors, all of whom you will recruit as participants for our programmes and events, such as local competitions/selection events, partner and start-up matchmaking events, bootcamps, etc. Experience in this area of activity is key.

You will also collaborate with other regional healthcare stakeholders (e.g. industry, hospitals, regions and investors). In addition, as the Entrepreneurship Lead, you will work with the Stakeholder Relations Lead to raise additional funds for the future sustainability of the organisation and to support business creation activities.

## Your responsibilities:

- Establish contacts, partnerships, and a visible role in the regional ecosystem of start-ups and entrepreneurs, as well as entrepreneurial students and trainees.
- Successfully market EIT Health's programme offerings to these audiences and participate in the further development and improvement of these contributions based on lessons learned from engagement in the region.
- Support regional applications of start-ups and entrepreneurs, as well as students and trainees, for EIT Health programmes and activities.

- Represent the interests of the Hub and its regional ecosystem in the pan-European group of EIT Health Entrepreneurship Leads, working closely with regional and pan-European working groups, as well as with colleagues in the Hub.
- Interact with other regional stakeholders in the health sector (e.g. industry, hospitals, regions, associations, investors, etc.) to develop ideas for new co-funding and business opportunities, as well as partnerships, especially in the areas of acceleration/start-up and education.

#### Your functional skills and experience:

- Professional degree in innovation management and/or marketing with a deep understanding of the healthtech sector and its start-up-scene.
- Professional, technical or project management qualifications and/or equivalent experience.
- Experience in innovation and entrepreneurship in healthtech or science, including relevant national research and start-up funding.
- Should have worked with early-stage entrepreneurs as well as the entrepreneurship support community (investors, coaches, mentors, etc.).
- Proven ability to engage entrepreneurial students, entrepreneurs, and high-level stakeholders, build effective working relationships, and bring together individuals from various international organisations.
- Excellent interpersonal and communication skills, strong oral and written presentation skills, and the ability to present complex issues in English and German.
- You should be willing to travel regularly within the region of interest and throughout Europe.

#### What we offer:

- An interesting and challenging job in our EIT Health Austria hub in Vienna, where you will work on topics involving the future of health economics and policy in Austria and in the European context.
- Broad scope for personal development of all our employees as well as targeted opportunities for your own further development.
- A varied daily work routine, characterized by topics from the operational, administrative, political, strategic and entrepreneurial areas.
- An interesting and challenging job in our EIT Health Austria office in an attractive location in the 3rd district of Vienna.
- Flexible working hours and the possibility of working remotely.
- Hub culture and values support partners, with an understanding of their role in innovation, to make EIT Health a high-performing, impact-oriented and transformative organisation – and a great place to work.
- The gross monthly salary for this position is based on the collective agreement remuneration (Collective Agreement for Information & Consulting) in the current version. Depending on your experience there is the possibility to exceed that level.

#### Application process:

- Applications should consist of a full curriculum vitae, a cover letter and, if applicable, references, describing briefly how you meet the criteria indicated above and outlining your interest in and your vision for the role.
- Applications should be sent via e-mail (please use the email title: “Entrepreneurship Lead”) to [austria.office@eithealth.eu](mailto:austria.office@eithealth.eu). Application is possible for as long as the position is advertised.

#### For more information:

EIT Health Austria GmbH  
Dr. Dirk Holste, MBA, Managing Director  
Registered office of the company: Vienna