DTVB Call Document Appendices

Contents

ANNEX I – EIT Health Project Implementation Handbook

NOTE: The EIT Health Project Implementation Handbook is currently being updated. Annex I will be updated with the latest version of the Project Implementation Handbook in due course.

ANNEX II – EIT Health Key Performance Indicator (KPI) Framework

EIT Core KPIs are indicated in red.

EIT Health KPIs are indicated in black.

In some cases, structured data is needed as well as additional supporting evidence. Detailed information per KPI is included in the table below.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
Products and services	Innovations launched on the market with a sales revenue of at least 10 000 EUR documented	EITHE02.4	Number of innovations introduced on the market during the KAVA duration or within 3 years after completion with a sales revenue of at least 10 000 EUR documented. Innovations include new or significantly improved products (goods or services) and processes sold. Structured data: • Year of reporting • Name of the innovation • Type of innovation (e.g. new product, new service) • Market (country) • Country of origin of the company commercialising the innovation • Reference to a specific KIC KAVA • Was the innovation developed and launched on the market as a result of the capacity building activities delivered as part of the HEI CBI? • Was the innovation launched by learners/graduates from labelled programmes (or with direct link to participating in the labelled activity)?	Innovations introduced on the market must be directly linked with the KAVA and reported in the year when they reached the first revenue (but not later than three years after completion of the KAVA). Supporting evidence: • Description of product or process with specified performance characteristics/ physical parameters/ functionalities demonstrating novelty (new or significant improvement) of the product/process • Declaration demonstrating link with a specific KIC KAVA (indication of the specific output of KIC KAVA(s)) and financial proof of the KAVA investment in the innovation development • Documented proof such as an invoice or an online sales record demonstrating that the purchase has been made by a customer
Products and services	Innovations launched on the market	EITHE02.1	Number of innovations introduced on the market during the KAVA duration or within 3 years after completion. Innovations include new or significantly improved products (goods or services) and processes sold. Structured data: • Year of reporting • Name of the innovation • Type of innovation (e.g. new product, new service)	Only EITHE02.4 Innovations launched on the market with a sales revenue of at least 10 000 EUR documented should be used in projects and project proposals and counts for Strategic Agenda achievement targets. EITHE02.1 Number of innovations launched on the market represent the encompassing KPI, used for statistical purposes (counts innovations with or without sales of 10k).

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Market (country) • Country of origin of the company commercialising the innovation • Reference to a specific KIC KAVA • Was the innovation developed and launched on the market as a result of the capacity building activities delivered as part of the HEI CBI? • Was the innovation launched by learners/graduates from labelled programmes (or with direct link to participating in the labelled activity)?	No supporting evidence is required.
Products and services	EIT RIS Innovations launched on the market	EITHE02.2EITRIS	Number of products or processes (as per EITHE02.1 definition) launched on the market by organisations from the EIT RIS countries (as per EITHE02.1 definition) Structured data: • Year of reporting Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, • Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.
Products and services	Number of countries where technology, product or	KIC06	Number of countries where technology, product or service is commercialized or implemented. Structured data: • Year of reporting • Name of the innovation	No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
	service is commercialized or implemented		• Country of the company • Country where the product/service/process was introduced on the market Website for the product/service/process (if applicable)	
Start-ups created and supported	Start-ups created having a financial transaction of at least 10 000 EUR for a service/product (result of the KIC KAVA) sold to customers, or at least EUR 200,000 raised via private investment into start-up equity	EITHE04.4	Number of start-ups established in year N as a result / based on the output(s) of KAVA(s), or start-ups created for the purpose of an innovation project to organise and support the development of an asset (but not later than three years after the completion of KAVA) having financial transactions of at least 10 000 EUR for services/products (result of the KIC KAVA) sold to customers or at least EUR 200,000 raised via private investment into start-up equity. Structured data: • Year of reporting • Company name • Company registration number • Country of the company registration • Gender of the company CEO • Link to the specific KAVA • Was the company created through the HEI CB Initiative? Was the company created through a cross-KIC project?	Supporting evidence: • Registration certificate of a start-up established in year N • Description of the start-up and its core business • Document such as an invoice or an online sales record certifying financial transactions of at least 10 000 EUR for services/products (result of the KIC KAVA) sold to a customer or a proof of private investment of at least EUR 200,000 into start-up equity
Start-ups created and supported	Start-ups created of/for innovation	EITHE04.1	Number of start-ups established in year N as a result / based on the output(s) of KAVA(s), or start-ups created for the purpose of an innovation project to organise and support the development of an asset (but not later than three years after the completion of KAVA). Structured data: • Year of reporting • Company name • Company registration number • Country of the company registration	Only EITHE04.4 Start-ups created having a financial transaction of at least 10 000 EUR for a service/product (result of the KIC KAVA) or at least EUR 200,000 raised via private investment should be used in projects and proposals and counts for SA achievement targets. EITHE04.1 Start-ups created of/for innovation represent the encompassing KPI, used for statistical

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Gender of the company CEO • Link to the specific KAVA • Was the company created through the HEI CB Initiative? Was the company created through a cross-KIC project?	purposes (counts starts-ups with or without sales of 10k/200k private investment). No supporting evidence is required.
Start-ups created and supported	EIT RIS Start-ups created	EITHE04.2 EITRIS	Number of Start-ups registered in EIT RIS country in year N and established as a result/ based on the output(s) of Innovation/ Research related KAVA(s), or created for the purpose of an innovation project to organise and support the development of an asset Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.
Start-ups created and supported	Start-ups and scale-ups supported by KICs	EITHE03.1	Number of start-ups and scale-ups supported by KICs for at least 2 months in year N, provided the KIC's services contribute to the company's growth (including potential growth). Structured data: • Year of reporting • Company name • Company registration number	KICs should justify that the provided services contribute to the company's growth (including potential growth). Examples of such services are mentoring, consultancy on access to finance and markets, product / service marketing, legal advice, internationalisation, match-making, etc. The services should be provided for a total period of at least two months. Start-ups and scale-ups will be reported by country of registration of the venture.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Country of registration • Gender of the CEO • Reference to a specific KIC KAVA • Was the company supported through the HEI CBI? • Was the company supported through the a cross-KIC project?	No supporting evidence is required.
Start-ups created and supported	EIT RIS Startups/scaleups Supported	EITHE03.2-EITRIS	Number of start-ups and scale-ups registered in EIT RIS country supported by KICs for at least 2 months in year N. Structured data: • Year of reporting Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.
Start-ups created and supported	Start-ups created by students enrolled and graduates from EIT-labelled	EITHE05.1	Number of start-ups established in year N by students enrolled and graduates from EIT labelled MSc and PhD programmes or by learners / participants in other EIT labelled activities. Structured data:	To be eligible, a start-up should be created during EIT labelled programme (by students, participants) or within 3 years from the graduation (by graduates) or within 1 year in case of other EIT Label activities.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
	programmes		• Year of reporting • Company name • Company website • Company registration number • Country of the company registration • Name of the student who created the company • Gender of the student who created the company • Was the labelled programme delivered through the HEI CBI?	Supporting evidence: • Registration certificate of a start-up established in year N • Description of the start-up and its core business • Document such as an invoice or an online sales record certifying the first financial transaction for a service/product sold to a customer Reference to a specific KIC KAVA.
Start-ups created and supported	EIT RIS start-ups created of EIT labelled programmes	EITHE05.2 EITRIS	Number of start-ups established in EIT RIS countries in year N by EIT-labelled programs students or graduates. Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech • Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.
Start-ups created and supported	Students and graduates from EIT labelled programmes who joined start-ups	EITHE09.1	Number of students (per country) who joined start-ups during their EIT Label studies. Sum of EIT MSc and PhD Label graduates who joined start-ups up to 3 years after graduation.	JOIN means join as a (co-)owner of an existing start-up or be employed by a start-up. No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			Number of learners who joined start-ups as result of their participation in other EIT labelled activity up to 1 year after the activity ended. Structured data: • Year of reporting • Name of the start-ups • Company website • Company registration number • Country of the company registration Gender of the graduate/student joining the company Name of the student joining the company	
Start-ups created and supported	EIT RIS EIT labelled students and graduates who joined start-ups	EITHE09.2 EITRIS	Number of students with EIT RIS country citizenship (also per country) who joined start-ups during their EIT Label studies. Sum of EIT MSc and PhD Label graduates with EIT RIS country citizenship who joined start-ups up to 3 years after graduation. Number of learners with EIT RIS country citizenship who joined start-ups as result of their participation in other EIT labelled activity up to 1 year after the activity ended. Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
Start-ups created and supported	Number of startups created by participants in EIT Health (nondegree) education programmes	KIC07	Number of start-ups created by participants in EIT Health (nondegree) educational programme. Structured data: • Year of reporting • Company name • Company website (if known) • Company registration number • Country of company registration • Gender of the CEO/owner/student creating the start-up • Name of the CEO/Owner/student creating the start-up	A start-up is an innovative small and medium-sized enterprise (SME) younger than 5-10 years that searches for a repeatable and scalable business model. Year N is the year when the KPI is achieved and reported to EIT. No supporting evidence is required.
Start-ups created and supported	Number of Startups engaged	KIC08	Number of start-ups for which a collaboration has been established. Structured data: • Year of reporting • Company name • Company website (if known) • Company registration number • Country of company registration • Gender of the CEO/owner	Collaborations with EIT funded activities can include: facilitating match-making, mentoring, consulting, providing advice, product/service marketing. This KPI is not relevant to define the number of start-ups participating in Innovation projects. No supporting evidence is required.
Investment attracted by KIC supported startups/scaleups	Investment attracted by KIC- supported start- ups and scale-ups	EITHE06.1	Total EUR amount of private and public capital attracted within year N by supported start-ups / scale-ups (per country) that have received KIC business creation services support of total duration of at least two months, within a maximum of three years following the last received KIC KAVA support activity. Structured data:	Supporting evidence: • Declaration of the start-up/scale-up proving the amount of the investment, type of investment, source of income by type (public/private). In case the investment was attracted from public source, it should be specified (e.g. from EU Structural Funds). If

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Year of reporting • Investment amount • Source of income (public/private) • Company name • Company registration number • Country of the company registration • Company Website • Gender of the CEO/owner • Total amount of KIC support received (if applicable) • Year in which the last support was received • Was the company supported through the HEI CB Initiative? • Was the company created through a cross-KIC project?	possible, links to further evidence (e.g. website) should be included.
Investment attracted by KIC supported startups/scaleups	Investment attracted by KIC supported EIT RIS startups/scaleups	EITHE06.2 EITRIS	Total EUR amount of private and public capital attracted within year N by supported start-ups/scale-ups established in the EIT RIS countries, that have received KIC business creation services support of total duration of at least two months, within a maximum of three years following the last received KIC KAVA support activity. Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
	Number of organisations from RIS countries that attracted funding from ESIF with support from KICs, and the amount of funding attracted	EITHE22	Number of organisations from RIS countries that attracted funding from ESIF (in line with Smart Specialisation Strategies) with support from KICs. Structured data: • Year of reporting • Name of the organisation receiving ESIF funding • Country of the organisation • Reference to website publication of the ESIF funding received • Was the funding attracted as part of the HEI CBI? • Was the funding attracted as part of a cross-KIC project? • Title and reference of the ESIF project if available • Funding received • Reference to KIC KAVA activity in which the organisation has been involved	No supporting evidence is required.
Investment attracted by KIC supported startups/scaleups	In-company investment triggered during or after project lead time (€) as a result of your project	KIC16	In-company investment triggered during or after project lead time (€) as a result of your project Structured data: • Year of reporting • Investment amount • Source of income (public/private) • Company name • Company registration number • Company Website • Registration number if available • Country of registration of the company Gender of CEO/owner	No supporting evidence is required.
Jobs created	Number of jobs created in new	KIC01	Number of jobs created in new business organisations as a direct result of your programme.	No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
	businesses as a direct result of your project		Structured data: • Year of reporting • Type of job created[1] • How many are women • Organization Name • Country • Sector[2] [1] ILO coding (for employment) will be used: Managers; Professionals; Technicians and associate professionals; Clerical support workers; Service and sales workers; Skilled agricultural, forestry and fishery workers; Craft and related trade workers; Plant and machine operators and assemblers; Elementary occupations; Armed forces occupations [2] NACE (for companies) coding will be used: Agriculture, forestry and fishing; Mining and quarrying; Manufacturing; Electricity, gas, steam and air conditioning supply; Water supply, sewerage, waste management and remediation activities; Construction; Wholesale and retail trade, repair of motor vehicles and motorcycles; Accommodation and food service activities; Transportation and storage; Information and communication; Financial and insurance activities; Real estate activities; Professional, scientific and technical activities; Administrative and support service activities; Public administration and defense, compulsory social security; Education; Human health and social work activities; Arts, entertainment and recreation; Other service activities; Activities of households as employers, undifferentiated goods- and services producing activities of	

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			households for own use; Activities of extraterritorial organizations and bodies.	
People trained	Students enrolled in EIT labelled programmes	EITHE07.5	Sum of students enrolled in EIT labelled master's, EIT labelled PhD programmes, participants in EIT labelled Fellowship schemes and other education activities awarded EIT Label (in year N). Structured data: • Year of reporting • Name • Contact detail/email address • Gender • Country of origin • Country of residence • Education programme/activity and information whether the activity has been developed as part of the HEI CBI • Name of the HEI / education provider • Year of starting the studies under the EIT label • Country where the education is delivered • Education programme type Did the student join a start-up?	If a student graduated in year N, the student should be reported as "Graduates from EIT labelled programmes" only. Double reporting of the same student/graduate as "student enrolled" and "graduate" for the same year is not allowed. [EITHE07.5] and [EITHE07.1] should sum up to the total number of participants (continuing or finalizing) of EIT labelled programmes for year N. For the question "Did the student join a start-up?": JOIN means join as a (co-)owner of an existing start-up or be employed by a start-up. No supporting evidence is required.
People trained	Graduates from EIT labelled programmes	EITHE07.1	Sum of graduates from EIT labelled master's, PhD programmes and other education activities awarded EIT Label (in year N). Structured data: • Year of reporting • Name • Contact detail/email address • Gender • Country of origin	If a student graduated in year N, the student should be reported as "Graduates from EIT labelled programmes" only. Double reporting of the same student/graduate as "student enrolled" and "graduate" for the same year is not allowed. [EITHE07.5] and [EITHE07.1] should sum up to the total number of participants (continuing or finalizing) of EIT labelled programmes for year N.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Country of residence • E-mail address • Education programme/activity • Name of the HEI / education provider • Country where the education is delivered • Year of starting the studies under the EIT label • Year of completing the studies under the EIT label • Education programme type • Did the student join a start-up?	For the question "Did the student join a start-up?": JOIN means join as a (co-)owner of an existing start-up or be employed by a start-up. No supporting evidence is required.
People trained	EIT RIS Graduates from EIT labelled programmes	EITHE07.2EITRIS	Graduates from EIT labelled programmes in year N with citizenship in EIT RIS countries. Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.
People trained	Participants in non-labelled education and training	EITHE08.1	Number of successful participants in EIT professional development courses, online training courses and other education/training activities delivered or in a process of delivery (by country and type of programme), including data on country of citizenship and gender.	Only participants, who successfully finished the programme, shall be counted. For this KPI, only those education and training activities which have clearly defined learning outcomes, and which carry out competency assessment method are applicable.

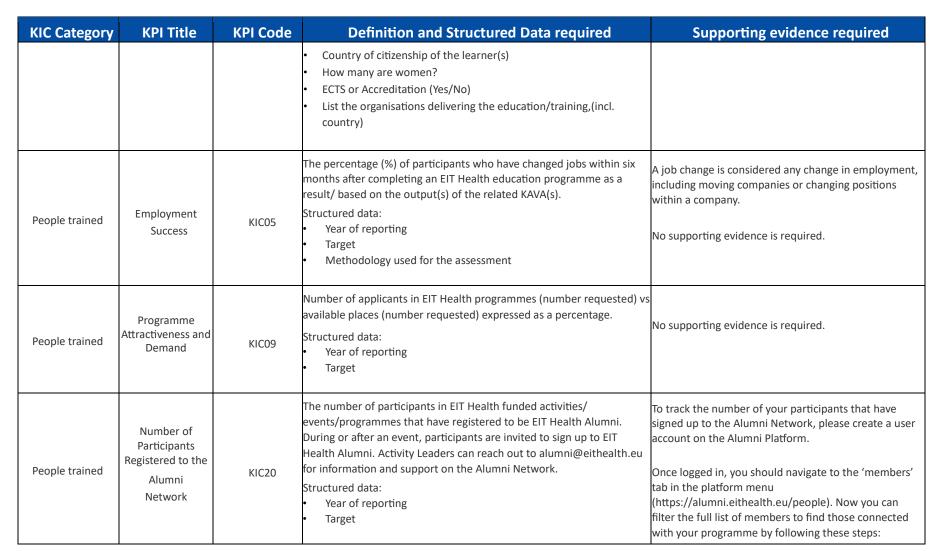| KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			Structured data: • Year of reporting • Title of course/training/education activity delivered • Type of the programme[1] • Key learning outcomes, competencies and results of the programme • List of of participants enrolled in the reporting year incl. names, gender, country of origin, country of residence, country where education is delivered • List of successful participants incl. names, gender, country of origin, country of residence, country where education is delivered • Higher Education Institution (if applicable) • Is the training/education delivered through the HEI CBI? [1] Type of the programme: Professional development course; Online training courses; Other education/training products	No supporting evidence is required.
People trained	EIT RIS Participants in non-labelled education and training	EITHE08.2EITRIS	Number of successful participants in EIT professional development courses, online training courses and other education/training activity delivered or in a process of delivery with citizenship in EIT RIS countries. Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain. • Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain).

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
				No supporting evidence is required.
People trained	Number of students trained by EIT Health education programmes	KIC03	Number of students trained in EIT professional development programmes, online training programmes and other education/training programmes delivered or in a process of delivery (by country and type of programme), including data on country of citizenship and gender. Only students who successfully finished the programme can be counted. For this KPI, only those education and training programmes that have clearly defined learning outcomes and carry out competency assessment method (pre and post test) are applicable. Structured data: • Year of reporting • Country of citizenship of the learner(s) • How many are women? • ECTS or Accreditation (Yes/No) List the organizations delivering the education/training,(incl. country)	Students are individuals enrolled in a University/ Academic Institution. Training happens when people's performance/ knowledge/skills/behaviour change from pre-training to post-training. Only students who successfully finished the programme can be counted. No supporting evidence is required.
People trained	Number of professionals trained	KIC04	Number of professionals trained in programmes belonging to a funded activity. Training programmes may include: webinars, seminars, workshops, capacity building, co-creation sessions, online courses etc. Professionals may also include EIT Health employees, partners, trainers and activity line coordinators. Structured data: • Year of reporting • Country of citizenship of the learner(s) • How many are women? • ECTS or Accreditation (Yes/No)	Training programmes may include: webinars, seminars, workshops, capacity building, co-creation sessions, online courses etc. Professionals may also include EIT Health employees, partners, trainers and activity line coordinators. No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• List the organisations delivering the education/training,(incl. country)	
People trained	Number of healthcare professionals trained by EIT Health (nondegree) education programmes	KIC04.1	Number of healthcare professionals trained in EIT professional development programme, online training programme and other education/training programme delivered or in a process of delivery (by country and type of programme), including data on country of citizenship and gender. Only healthcare professionals who successfully finished the programme can be counted. For this KPI, only those education and training programmes that have clearly defined learning outcomes and carry out competency assessment method (pre and post test) are applicable. Structured data: • Year of reporting • Country of citizenship of the learner(s) • How many are women? • ECTS or Accreditation (Yes/No) List the organisations delivering the education/training,(incl. country)	Healthcare professionals are individuals who deliver healthcare interventions to patients such as medical doctors, nurses, medical specialists, medical technicians, radiologists, etc. Training happens when people's performance/ knowledge/skills/behaviour change from pre-training to post-training. No supporting evidence is required.
People trained	Number of executives trained by EIT Health (nondegree) education programmes	KIC04.2	Number of executives trained in EIT professional development programmes, online training programmes and other education/training programmes delivered or in a process of delivery (by country and type of programme), including data on country of citizenship and gender. Only executives who successfully finished the programme can be counted. For this KPI, only those education and training programmes that have clearly defined learning outcomes and carry out competency assessment method (pre and post test) are applicable. Structured data: • Year of reporting	Executives are professionals working in the healthcare sector for example in hospitals, Industry (Pharma, Devices, and Diagnostics), regional/national health agencies, etc. Training happens when people's performance/ knowledge/skills/behaviour change from pre-training to post-training. No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Country of citizenship of the learner(s) • How many are women? • ECTS or Accreditation (Yes/No) • List the organisations delivering the education/training,(incl. country)	
People trained	Employment Success	KIC05	The percentage (%) of participants who have changed jobs within six months after completing an EIT Health education programme as a result/ based on the output(s) of the related KAVA(s). Structured data: • Year of reporting • Target • Methodology used for the assessment	A job change is considered any change in employment, including moving companies or changing positions within a company. No supporting evidence is required.
People trained	Programme Attractiveness and Demand	KIC09	Number of applicants in EIT Health programmes (number requested) vs available places (number requested) expressed as a percentage. Structured data: • Year of reporting • Target	No supporting evidence is required.
People trained	Number of Participants Registered to the Alumni Network	KIC20	The number of participants in EIT Health funded activities/ events/programmes that have registered to be EIT Health Alumni. During or after an event, participants are invited to sign up to EIT Health Alumni. Activity Leaders can reach out to alumni@eithealth.eu for information and support on the Alumni Network. Structured data: • Year of reporting • Target	To track the number of your participants that have signed up to the Alumni Network, please create a user account on the Alumni Platform. Once logged in, you should navigate to the 'members' tab in the platform menu (https://alumni.eithealth.eu/people). Now you can filter the full list of members to find those connected with your programme by following these steps:

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
				1 Click on 'More filters' button. 2 Scroll down to the 'EIT Health Connection' section. 3 In the first box, select which 'Pillar' your activity is under (Education, Accelerator, Innovation). 4 Once you have selected your pillar, a new box will appear to the right, where you can select your specific programme from a list. 5 To filter by sign-ups for a specific year, enter the start date (1 month before your activity took place), and end date (e.g. end of year). 6 The blue box in the bottom right corner will now show the total number of registrations from your programme. – Click on the box to show the filtered list. No supporting evidence is required.
People trained	Number of students trained	HEI01	Number of students trained, with a view to innovation and entrepreneurship. Subset of EIT Core KPI EITHE 8.1 Structured data: • Year of reporting Target	This KPI is specific for HEI Initiative only. No supporting evidence is required.
People trained	Number of students mentored	HEI02	Number of students mentored, with a view to innovation and entrepreneurship. Subset of EIT Core KPI EITHE 8.1 Structured data: • Year of reporting • Target	This KPI is specific for HEI Initiative only. No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
People trained	Number of academic staff trained	HEI03	Number of academic staff trained, with a view to innovation and entrepreneurship. Subset of EIT Core KPI EITHE 8.1. Structured data: • Year of reporting • Target	This KPI is specific for HEI Initiative only. No supporting evidence is required.
People trained	Number of academic staff mentored	HEI04	Number of academic staff mentored, with a view to innovation and entrepreneurship. Subset of EIT Core KPI EITHE 8.1 Structured data: • Year of reporting • Target	This KPI is specific for HEI Initiative only. No supporting evidence is required.
People trained	Number of non-academic staff trained	HEI05	Number of non-academic staff (e.g. professional staff, support staff) trained, with a view to innovation and entrepreneurship. Subset of EIT Core KPI EIT HE 8.1 Structured data: • Year of reporting • Target	This KPI is specific for HEI Initiative only. No supporting evidence is required.
People trained	Number of non-academic staff mentored	HEI06	Number of non-academic staff (e.g. professional staff, support staff) mentored, with a view to innovation and entrepreneurship. Subset of EIT Core KPI EIT HE 8.1. Structured data: • Year of reporting • Target	This KPI is specific for HEI Initiative only. No supporting evidence is required.
Citizens and patients	Number of citizens/patients trained	KIC12	Number of individual citizens and/or patients who have reported a variation in performance, skills, knowledge and/or behaviour further to having attended an EIT Health educational/training programme.	A citizen is a person who is taking part in a programme as a member of the public and not because of a preexisting health condition. A patient is a person who is taking part in a programme because of a pre-existing

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			Structured data: • Year of reporting • Number of citizens/patients • Country of origin • How many are women Description of activity/results	health condition and who is receiving or registered to receive medical treatment for the same condition. Training happens when people's performance/ knowledge/skills/behaviour change from pre-training to post-training. No supporting evidence is required.
	Number of citizens/patients that benefitted from solutions developed or implemented in KAVAs	KIC13	Number of citizens/patients reporting a positive impact on their life as a consequence of using (direct impact) or being touched (indirect impact) by the solution developed and implemented in the EIT Health activities. Structured data: • Year of reporting • Country of origin • How many are women? • Description of activity/results • Disease areas[1] • Range of application[2] • Name of the innovation, product or service (if applicable) Disease areas[1] CVD; Neurology; Ear, Nose and Throat; Occupational Disease; Frailty; Oncology; Gastroenterology; Ophthalmology; Genetic; Pain Management; Infectious Diseases; Respiratory; Immuno- inflammatory; Sleeping Disorders; Metabolic disorder; Vaccine & Virology; Mental Health; Women's Health; Musculoskeletal, Rheumatology & Osteology; Other	Stage of innovation: Commercialization, Adoption, System Adoption. A citizen is a person who is taking part in a programme as a member of the public and not because of a pre-existing health condition. A patient is a person who is taking part in a programme because of a pre-existing health condition and who is receiving or registered to receive medical treatment for the same condition. No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			Range of application² Prevention; Diagnosis; Treatment	
Citizens and patients	Number of subjects in clinical trials	KIC21	Number of subjects in clinical trials. Structured data: • Year of reporting • Country of origin • How many are women? • Description of activity/results • Disease areas¹ • Range of application² • Name of the innovation, product or service (if applicable) Disease areas¹ CVD; Neurology; Ear, Nose and Throat; Occupational Disease; Frailty; Oncology; Gastroenterology; Ophthalmology; Genetic; Pain Management; Infectious Diseases; Respiratory; Immuno-inflammatory; Sleeping Disorders; Metabolic disorder; Vaccine & Virology; Mental Health; Women's Health; Musculoskeletal, Rheumatology & Osteology; Other Range of application² Prevention; Diagnosis; Treatment	No supporting evidence is required.
Comms and dissemination	Number of citizens/patients reached	KIC10	Number of individual citizens and/or patients provided with information about EIT Health or an EIT Health supported activity. Structured data:	Stage of Innovation: Dissemination, Communication. A citizen is a person who is taking part in a programme as a member of the public and not because of a pre-existing health condition. A patient is a person who is

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Year of reporting • Target Description and links (description of the communication/dissemination activity/links to the publication)	taking part in a programme because of a pre-existing health condition and who is receiving or registered to receive medical treatment for the same condition. Outreach happens when people are provided with information. The primary purpose of outreach is sharing information and/or gaining visibility, not educating and/or training. Examples (non-exhaustive): festivals, open days, conferences and seminars, public events and demonstrations, screenings, social media (number of likes/shares for a post), media coverage. No supporting evidence is required.
Comms and dissemination	Number of nonEIT Heath events/fairs/conferences where EIT Health partners are presenting	KIC14	Number of events events/fairs/conferences where EIT Health partners are present with the purpose to present the activities/goals of EIT Health. Structured data: • Year of reporting • Target • Description and links (text) (description of the communication/dissemination activity/links to the publication)	No supporting evidence is required.
Comms and dissemination	Number of publications or articles accepted for publication or published	KIC15	The number of publications or articles that were accepted for publication or published in connection with the activity (print and online) counted per publication or acceptance instance. Articles must have been published/accepted for publication within the reporting year. Structured data: • Year of reporting • Target	No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			• Description and links (text) (description of the communication/dissemination activity/links to the publication)	
Validation and adoption	Intellectual property rights	EITHE01.1	Number of innovative products, processes and methods & Intellectual Property Rights (IPR) applications resulting from KIC activities. Structured data: • Year of reporting • Type of intellectual property right: patent; trademark; registered design; utility model; other • Application title • Application reference • Application date • IPR owner • Country of the IPR owner • Does the IPR owner take part in the HEI Capacity Building Initiative (HEI CBI) • IPR status: has the IPR protection been awarded • IPR Award reference if any • Technology Readiness Level • Reference to KAVA/portfolio	No supporting evidence is required.
Validation and adoption	EIT RIS Intellectual property rights	EITHE01.3 EITRIS	Number of innovative products, processes and methods & Intellectual Property Rights (IPR) applications owned by organisations from the EIT RIS countries. Structured data: • Year of reporting • Target achieved	RIS countries include: • EU Member States: Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Greece, Hungary, Italy, Latvia, Lithuania, Malta, Poland, Portugal, Romania, Slovakia, Slovenia, Spain.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
				• Horizon Europe Associated Countries: Montenegro, Republic of North Macedonia, Serbia, Turkey, Ukraine. • Outermost Regions: Guadeloupe, French Guiana, Réunion, Martinique, Mayotte and Saint-Martin (France), the Azores and Madeira (Portugal), and the Canary Islands (Spain). No supporting evidence is required.
Validation and adoption	Number of new and/or improved support structures and mechanisms established within or mobilized by the HEIs participating in the HEI Capacity Building Initiative	EITHE21	Number of new and/or improved structures and mechanisms established in or mobilized by HEIs participating in the HEI Capacity Building Initiative with an objective to support innovation and / or entrepreneurship. For example, the following structures and mechanisms will be considered: innovation testbeds, units, programmes, spaces, infrastructures, etc. KICs will need to gather the lists of structures and mechanisms from the participating institutions and provide them to EIT together with explanations as to how the HEI Capacity Building Initiative has contributed to establishing, improving and/or mobilizing these structures. Structured data: • Year of reporting • Higher education institutions involved • Countries where these structures were established	No supporting evidence is required.
Validation and adoption	Number of new partnerships established as a result of the HEI Initiative	EITHE20	Number of new partnerships established by participating HEIs and businesses, research organisations, other actors. Number and % of HEIs which participate in other activities of the KIC.	No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
			Structured data: • Year of reporting • Organisations involved in these partnerships • Nature of the new partnership (contract, agreement, informal cooperation, etc.), including roles of different partners • Countries of the organisations involved. Of them: RIS countries. • Number of organisations from RIS countries • If the organisation participates in other KICs activities: yes/no.	
Validation and adoption	Number of pilot projects in InnoStars/RIS regions	KIC17	Number of demonstrators in EIT Health projects in the InnoStars region, where a demonstrator is a product, service process at high maturity level. The demonstration shall take place in a setting where the product, service or process may be applied later (e.g. a hospital or care facility). Structured data: • Year of reporting • Target achieved • Description of the pilot/prototype • Main results	No supporting evidence is required.
Validation and adoption	Number of prototypes developed and installed in a preclinical/clinical environment	KIC18	The number of prototypes created during the solution development life cycle and implemented in pre-clinical/clinical settings. Structured data: • Year of reporting • Target achieved • Description of the pilot/prototype Main results	No supporting evidence is required.

KIC Category	KPI Title	KPI Code	Definition and Structured Data required	Supporting evidence required
Validation and adoption	Number of preprototype ideas/concepts validated	KIC19	Number of pre-prototype ideas/concepts validated. Progress in validation: individuals (potentially under the wings of a project or start-up) speaking to assigned mentors or business stakeholders, conducting interviews, interacting with feedback groups, using Living Labs and Test Beds etc. Structured data: • Year of reporting • Target achieved • Description of the pilot/prototype Main results	No supporting evidence is required.
Custom	EIT Health Partner suggested KPI	CUST	EIT Health Partner suggested KPI Structured data: • Target achieved Methodology used for the assessment	No supporting evidence is required.

ANNEX III – DTVB Term Sheet

Participation of EIT Health e.V. (hereinafter **"EIT Health"** or "**KIC LE**") in [name]

Preamble

[Name] is a start-up based in [●] (in the following the "**Company**"; KIC LE and Company jointly the "**Parties**" and each a "**Party**"). The Company was founded as a [details regarding legal form] in [city, country].

Currently the shares in the Company are held as follows:

Shareholder	Number of Shares	Shareholding in percent (rounded)
[●]	[●]	[●]
[●]	[●]	[●]
In total	**[●]**	**100.00 %**

The Company shall be supported by KIC LE´s through the Deep Tech Venture Builder ("**DTVB**"). DTVB is an instrument that focuses on supporting venture building process, encouraging the transition of research to business through funding of projects in return of options, which entitle KIC LE to subscribe for shares in the Company. DTVB is divided into several phases.

The project [●] (the **"Project"**) organized by the Company together with partners was accepted by KIC LE to profit from the benefits of the DTVB-instrument. This Term Sheet describes the principal terms and conditions with respect to the EIT Health DTVB-instrument. On the basis of this Term Sheet, the Parties intend to enter into binding agreements.

Investment

KIC LE is committed to support the Project and the development of the Company and is willing to co-invest via grants with a private investor by granting funds to the Project in the total amount of up to EUR 150,000.00.

The private co-investment shall be committed to the Company prior to application into Phase II of the DTVB and shall be minimum € 150,000.00. The total EIT Health grant awarded to the Project in Phase II (up to € 150,000.00) and shall be counted as EIT

Health's investment and EIT Health shall participate on equal footing and without preference alongside the private co-investor in all aspects of the investment (*pari passu*).

The grants shall be paid out in tranches according to the agreed timetable and, further, according to annual plans to be agreed prior to the respective year and annual reports to be reviewed after the respective year.

Option(s)

In return, KIC LE shall participate in the Company, by way of receiving Option(s) issued by the Company which shall entitle KIC LE to purchase a certain number of shares ("**EITH Shares**") in the Company in case of an Exit Event (as defined below) ("**Options(s)**").

The Options(s) shall be issued each time KIC LE makes a payment to the Company or the international partner to fund Project activities and shall state the number of EITH Shares KIC LE is entitled to purchase in case of an Exit Event.

The number of EITH Shares KIC LE is entitled to purchase because of the issued Option(s) corresponds to the price per EITH Share (the "**EITH Share Price**"). The EITH Share Price shall be determined by the share price of the private co-investor.

Each EITH Share shall have a nominal amount of EUR 1.00. Upon the occurrence of an Exit Event, KIC LE shall have to pay the nominal amount of EUR 1.00 per EITH Share (the "**Exercise Price**") it intends to purchase. The remaining EITH Share Price shall be deemed to have been paid by providing the respective amount of the grant to the Company.

In the event of an Exit Event occurs, KIC LE has the right to purchase EITH Shares upon surrender of the Option(s) and payment of the Exercise Price. KIC LE shall be entitled to a consideration. Each of the following events shall be an "**Exit Event**":

- Sale of more than 50% of the shares in the Company;
- Sale of more than 50% of the assets as well as the licensing of substantial IP rights of the Company;
- IPO; and
- Liquidation.

Founder Vesting

The Founders and present shareholders (including the new investor) shall enter into a shareholder's agreement to determine the reciprocal rights and duties of the present and future shareholders of the Company. Especially the Founders and present shareholders shall enter into a vesting-scheme which provides that a shareholder transfers shares to other shareholders or the Company if the respective Founder

ceases to work full time for the Company (the "**Founder-Vesting**"). EIT Health will not be a party of this shareholder's agreement.

Liquidation Preference	If at the time of the Exit Event, the Company has issued, in addition to common shares, preferred shares, or if the shareholders of the Company have agreed contractually to treat certain shares as preferred shares or equip certain shares with preferred rights such as liquidation preferences, the following shall apply:
	Upon the occurrence of an Exit Event, KIC LE shall, with respect to its EITH Shares, be entitled at least to a first rank non-participating sales and liquidation preference equal to the amount of its payments to the Company per EITH Share to which KIC LE is entitled, which shall be ranked in compliance with the "last in - first out principle": (i) senior to the common shares issued in the Company; and (ii) junior to any higher preferred shares, if any.
	KIC LE shall be entitled to its liquidation preference regardless of any applicable escrow, holdback or other contingency provision. Thus, if, upon an Exit Event, the initial payment is enough to fully pay the liquidation preference of KIC LE (once any senior ranking liquidation preference has been paid in full), then the liquidation preference of KIC LE shall be fully paid.
	For the avoidance of doubt: If no shareholder is entitled to a liquidation preference, KIC LE shall also not be entitled to a liquidation preference.
ESOP	KIC LE will bear the economic burden of any employee stock option plans ("**ESOP**") on a pro rata basis and in relation to the increased share capital of the Company. However, KIC LE shall bear the economic burden of ESOP only to a maximum corresponding to 15 % of the fully-diluted share capital of the Company.
Advisory Board, Supervisory Board	If an advisory board (*Beirat*) is installed at the Company, KIC LE shall be entitled to appoint one (1) member of the advisory board, as long as KIC LE holds Options or shares which - on a fully diluted basis – correspond to at least 8.00 % of the share capital. If a supervisory board (*Aufsichtsrat*) but no advisory board is installed at the Company, KIC LE shall have the right to appoint one (1) member as long as KIC LE holds Options or shares which - on a fully diluted basis - correspond to at least 8.00 % of the share capital.
Information Rights	As long as KIC LE holds Options, KIC LE shall be granted customary access and information rights with respect to the Company's business and ongoing development. The Company's management shall provide KIC LE with financial reports on a regular basis, including:

- Unaudited or (to the extent required by law) audited annual financial statements and annual reports at the latest at the end of May following the respective financial year;
- Annual business plan for the following financial year showing monthly projected financials as well as the annual plan suggested by the Company, at the latest at the end of August of the preceding financial year;
- Quarterly reporting of key performance indicators and financial analysis (BWA).

In addition, KIC LE will get any information required for the DTVB Instrument, especially under the Project Grant Agreement and any information required to make claims under the Option Agreement (i.a. regarding exit-proceeds).

Indicative Timeline	Final agreements about the participation of KIC LE shall be signed by [●]. First payout shall be [●].
Confidentiality	This Term Sheet is confidential and may not be disclosed to any party other than a party to this Term Sheet and its employees and legal advisors.
Definitive Agreements	The KIC LE will provide the Company with the first draft of a Option Agreement in the English language upon selection. The definitive agreements shall be signed by the Founders and all other shareholders of the Company.
Governing Law	The definitive documentation relating to the participation of KIC LE shall be governed by the laws of [the country the Company is incorporated in].
Binding Effect	The parties acknowledge and agree that, except for the obligations set forth in the sections entitled "Confidentiality", "Governing Law" and this section, which are intended to be legally binding, this Term Sheet is intended for discussion purposes only and does not constitute an offer or commitment of any kind to provide or participate in any form of financing of the Company and does not create any legally binding obligations of either Party until the execution and delivery by the Parties of definitive binding agreements.

[Signature page follows]

Signature page

Place, Date: _____   Place, Date: _____

_____   _____

Place, Date: _____   Place, Date: _____

_____   _____

Place, Date: _____

_____

EIT Health e.V.